

**EXHIBIT 204 TO  
CISNEROS DECLARATION  
REDACTED VERSION**

From: Arnon Geshuri  
 To: [-] Brad Strader  
 Cc: [-]  
 Bcc: [-]  
 Subject: Fwd: Hiring our guys

Sent: 4/19/2007 2:04 PM

Can you help me with this Eric firedrill. Same kind of spreadsheet we created in the past.

Let's check on [REDACTED] first to see if he actively came to us or we sourced him.

Thanks.

----- Forwarded message -----

From: Laszlo Bock <laszlo@google.com>  
 Date: Apr 19, 2007 1:50 PM  
 Subject: Re: Hiring our guys  
 To: Eric Schmidt <eschmidt@google.com>, Shona Brown <shona@google.com>, Arnon Geshuri <arnnon@google.com>

(+Arnon)  
 Eric,

We'll put Dell on "do not call" for the next 2 months.

Arnon's team will investigate if this particular one was inbound or if we found him, and do a report of Dell folks in process today. We'll send a summary back to you so you have the facts for your next conversation with Michael.

Best,  
 -Laszlo

----- Original Message -----

From: Eric Schmidt <eschmidt@google.com>  
 To: Laszlo Bock; Shona Brown  
 Sent: Thu Apr 19 15:43:05 2007  
 Subject: FW: Hiring our guys

Lets put them on the "dont call into Dell" list for a while. Thanks eric

From: Pam Shore [mailto:pshore@google.com]  
 Sent: Thursday, April 19, 2007 10:56 AM  
 To: Eric Schmidt; Shona Brown  
 Subject: Fwd: Hiring our guys

----- Forwarded message -----

From: Michael@dell.com <Michael@dell.com >  
 Date: Apr 19, 2007 8:12 AM  
 Subject: Hiring our guys  
 To: ericschmidt@google.com

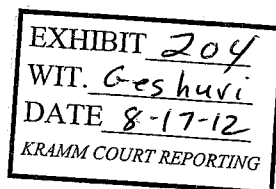
Eric,

I learned recently that Google extend an offer to one of our sales guys,

[REDACTED]

Not real happy about this and not the kind of think we would expect given our partnership.

CONFIDENTIAL ATTORNEYS EYES ONLY



GOOG-HIGH TECH-00023106

204.1

We should discuss next time we are together but I think we should have a general understanding that we are not actively recruiting from each other.

Michael

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204.2